

## Company Overview

Trivium Global is an IT services and solutions provider who manages, installs, and maintains IT infrastructure deployments on a world-wide basis. Founded in 1991, Trivium has successfully deployed over 300,000 site installations in over 100 countries. Trivium's global headquarters is located in West Chester, Ohio with offices in the United Kingdom and Chennai, India. Trivium Global stands apart from our competition because of our innovative project management tools and standards, our scalable business model, and our passion for serving our customers as well as those who can't pay us back. Trivium provides:

- Total solutions
- Reduced service costs
- Increased margins for our customers
- Additional revenue streams
- Improved system performance
- Increased customer satisfaction
- A passion for serving others

## Professional Services

Trivium Global is much more than an electrical or cabling contractor. Through almost 20 years of being in the IT industry, the cornerstone of Trivium's success has been project management and relationship management with our suppliers and customers. We have developed a state-of-the-art project management/project imaging tool – LookingGlass™ – that is ground-breaking on how projects are managed, communicated and visually displayed to our customers. Please visit our [website](#) to learn more about LookingGlass™ or contact a Trivium representative.

- Pre-Sales Support
- Project Management
- IT Infrastructure Deployment: Survey, Site Preparation, Hardware Installation and Turn Up
- Power Protection Products
- Maintenance/Dispatch Services

## Offerings

### Solutions

- Pre-Sales Support
- Project Management
- IT Infrastructure Deployment  
Survey  
Site Preparation  
Hardware Installation & Turn Up
- Power Protection Products
- Maintenance/Dispatch Services

### Pre-Deployment Services

- Solution Design/Architecture
- Sales Support

### Power Protection Products

- UPS (Uninterruptible Power Supply)
- Surge Suppression
- Line Conditioners

### Deployment Services

- Project Management
- Site Audit/Site Survey
- Hardware Installation
- Data (Low Voltage) Technicians
- High Voltage Electrical
- Digital Signage
- Wireless and RFID
- VOIP installation
- LAN and Network Services
- Maintenance
- Power Protection Support
- Equipment Rental (Man Lifts, etc.)

## Scalable Business Model

Trivium's business model is such that we contract out to over 1,500 installation partners in North America and over 5,000 partners globally. With approximately 50,000 virtual technicians at our disposal, Trivium is able to ramp-up for high volume projects in very short periods of time. In 2008, Trivium performed de-installation activities at 500 sites for a U.S. customer within a single day, with only one week to ramp-up for the project. The success of the project was attributed to Trivium's project management team as well as Trivium's project management tools to ensure that there was clear communication from the site level to the customer. The project was a 100% success.

## Customized Web-based Project Management

TRIVIUM GLOBAL is a Tier I Preferred Subscriber of LookingGlass™ – the premier web-based project imaging and site management software solution for the IT industry. We offer this confidential and secure online project management tool to our customers to use without licensing fees or software downloads.

- Single point of access: Live data visible online to anyone with access and an Internet connection
- Allows deployment of technology in cross-country settings
- Customized to your specific market segment
- Soft repository for all information pertaining to a site or multiple sites (floor plans, checklists, schedules, etc.)
- Share information with employees, clients, partners, vendors – all online
- Provides a live view of what occurs on a site – as it is happening – anywhere in the world
- Useful for building deployment metrics
- No need to download and pay for special software or licenses
- User-friendly interface
- Confidential and secure

## Service beyond Self

From the top of our organization down, Trivium Global recognizes that we are not only in business to make a profit, but we are in business for a higher calling and that is to help those less fortunate than ourselves, all around the world. Since Trivium's founding, Trivium has donated and partnered with over 200 non-profit ministries, NGO's, and other organizations around the world, focusing on providing healthcare, food, clean water, education and shelter to the people in our backyard, as well as to the poorest people of the world. 100% of all proceeds are given through the [Impact of Hope International](#) non-profit organization.

## Key Points

- In 2009 Trivium had an On-Site Arrival Success Rate of 98.23%
- Trivium Global can seamlessly integrate into a variety of new and existing deployments
- No opportunity/requirement is too complex or too difficult

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